

CHERYL L. PEZZELLE

Director of Reimbursement Systems

PROFESSIONAL PROFILE

Currently, Ms. Pezzelle is a part owner in Healthcare Design Specialists, LLC, (HDS) and is the Director of Reimbursement Systems. She has over twenty years in the End Stage Renal Disease field, specializing in Nephrology and Dialysis Facility Billing Management, including development of specialized management reports, operational efficiency, and revenue enhancement strategies. HDS is an international consulting service company dedicated to the dialysis industry. HDS is regarded as the leading consulting company for independent and hospital based dialysis providers.

PROFESSIONAL BACKGROUND

1998 to present

HEALTHCARE DESIGN SPECIALISTS, LLC Reimbursement Specialist

Phoenix, AZ

- ✦ Provide revenue management (billing, collection, coverage, follow-up) services for contracted dialysis facilities.
- ✦ Provide monthly accounts receivable reports, including a patient roster with insurance companies, projected revenue, and quality assurance reports.
- ✦ Provide consulting for nephrology practices, hospitals and dialysis facilities.
- ✦ Provide program overviews for billing efficiencies, revenue enhancement and compliance.
- ✦ Provide information and training for client's billing personnel.

1978 to 1998

ARIZONA KIDNEY DISEASE AND HYPERTENSION CENTER Accounts Receivable Director

Phoenix, AZ

- ✦ Development and management of the Accounts Receivable Department growing from 2 to 16 Physicians
- ✦ Development and management of the Accounts Receivable Department for 4 dialysis facilities.
- ✦ Management of a computerized billing system for 4 dialysis units, 4 physician office practices for 16 physicians, a renal integrated network, and a computerized chart documentation program with physicians and nurse practitioners dialing in from laptop computers.
- ✦ Development of computerized reports for managed care contracting working with health plans for capitation and fee for service payment arrangements.
- ✦ Staff training for all office managers and staff on Medicare guidelines and managed care plans.
- ✦ Development of manuals for Medicare and managed care billing to support the office staff in prior authorization and co-payment collection rules.
- ✦ Development of a computer software program for physician chart documentation to meet Medicare guidelines for compliance, with a committee of 6 nurse practitioners and 3 physicians.
- ✦ Monthly A/R reporting to the board of directors.
- ✦ Direct communication with the local Medicare office to resolve billing issues.

- ✦ Quarterly meetings with the large managed care plans to resolve billing issues and providing reports for hospital stay days.
- ✦ Provided reports and administrative support involving the sale of 4 dialysis units.

1971-1978

MARSHALL-PUTNAM CLINIC

- ✦ Back office nursing responsibilities, including home visits.

1971

ST. MARGARET'S HOSPITAL

Spring Valley, IL

- ✦ Medical Surgical Staff Nurse

1970

ALQUIPPA HOSPITAL

- ✦ Pediatric Staff Nurse

EDUCATION

Registered Nurse

Diploma School
Ohio Valley General Hospital
McKees Rocks, Pennsylvania

PROFESSIONAL ACTIVITIES

- ✦ Member of the Renal Physicians Association.
- ✦ Past Member of the American Guild of Patient Account Managers.
- ✦ Attendance at the National Renal Administrator's Association
- ✦ Attendance at the American Society of Nephrology (ASN).
- ✦ Attended numerous seminars on revenue enhancement, Medicare rules and regulations, Medicaid programs, collections, computerized medical records.
- ✦ Participated in administering immunizations and blood testing for lead poisoning at various clinics.